

## JOB DESCRIPTION

**Job Title:** Manager – Carbon Markets

**Location:** Washington, DC

### Summary of the Position:

Verdeo Group is an exciting early-stage company that helps US businesses reduce their carbon footprints and develop emission reduction projects. We work side-by-side with our customers to ensure that they fully benefit from the expanding financial opportunities in the carbon market. Providing an integrated solution that includes technology, know-how and capital, we align our interests with those of our customers in order to optimize the financial value derived from reducing emissions. Backed by Black River Asset Management LLC, an independent subsidiary of Cargill, and Wolfensohn & Company, the company aims to be a leading provider of differentiated emissions reduction solutions.

The Manager – Carbon Markets is an important part of the Verdeo team, providing vital information and analysis regarding the evolution of the carbon market to inform GHG project development, company strategy and customer engagements. The role requires a combination of research, technical analysis, advocacy and project management skills, with a particular focus on emission reduction protocols, standards, project types and methodologies. The Manager – Carbon Markets will be the company's point person to: 1) develop new protocols that enable innovation around new emission reduction project types, and 2) understand, assess, and minimize the policy-related risks inherent in Verdeo's business.

### Principal Duties and Areas of Responsibility:

- Acting as the company's knowledge manager for developments in carbon market protocols, project standards, and methodologies;
- Supporting the company's policy initiatives, including participating in industry and policy forums related to carbon market design, rules, and standards;
- Informing the company and its customers of the evolution of project types, protocols, and methodologies that impact project risk and volume;
- Assisting Verdeo's project teams with methodology and standards comparison and assessment to quantify risk for all Verdeo projects;
- Identifying opportunities to define new emission reduction project types, including the assessment of new technologies for emission reduction potential;
- Developing new protocols or methodologies to create carbon value from new project types;
- Supporting Verdeo new customer origination, business development, and corporate strategy activity.

**Desired Profile:**

- Minimum of 7 years' professional experience. Engineering or technical background strongly preferred. Financial analysis skills preferred.
- Direct experience in the carbon or a related environmental market, preferably in project assessment, GHG protocol development or GHG accounting.
- Proven track record as a leader or manager of project teams or multi-party stakeholder processes.
- Strong oral and written communications and presentation skills.
- Proven ability to work in a dynamic, fast-paced environment where everyone is expected to balance multiple roles and commitments.
- Entrepreneurial team player, willing and able to work long hours and contribute in multiple ways in a start-up environment.
- Willingness to travel extensively in the US, with international travel possible.

**Compensation:**

Competitive salary, participation in company stock option plan, and eligible for an annual bonus

Please send CV and cover letter to: [careers@verdeogroup.com](mailto:careers@verdeogroup.com)